



PART – B

(5×16=80 Marks)

11. a) Discuss Henry Fayol's Principles of management. (16)
(OR)
b) Enumerate the trends and challenges of management in global scenario. (16)
12. a) What are the steps in Planning? And explain it. (16)
(OR)
b) Explain in detail various decision making process. (16)
13. a) Explain various techniques used in selection Process. (16)
(OR)
b) i) Distinguish between formal and informal groups. (8)
ii) Explain the importance of performance appraisal. (8)
14. a) Explain the classification of theories of motivation. (16)
(OR)
b) Explain types of organization culture. (16)
15. a) Describe the various types of budgets in detail. (16)
(OR)
b) Explain steps involved in the process of controlling. (16)